

## Message Text

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20

ORIGIN ARA-10

INFO OCT-01 ISO-00 EB-07 COME-00 TRSE-00 OMB-01 OPIC-03

CIAE-00 INR-07 NSAE-00 L-03 H-02 PA-01 PRS-01 USIA-06

/042 R

DRAFTED BY ARA-EP/E:JALLITTO:ET

APPROVED BY ARA-EP/P:JCFULLER

----- 068993

R 192342Z JUL 76

FM SECSTATE WASHDC

TO AMEMBASSY QUITO

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E.O. 11652: N/A

TAGS: BBAK, BDIS, EC

SUBJECT: STATUS OF GOE'S PROGRAM FOR RE-ISSUING ID'S

REF: QUITO 5046

1. DESK OFFICER USED REFTEL TO BRIEF AVANT'S WASHINGTON REPRESENTATIVE, WHO IMMEDIATELY TELEPHONED AVANT PRESIDENT ROGER KUHN TO GET REACTION. KUHN THANKED EMBASSY AND DEPT FOR ASSISTANCE AND GOOD NEWS, AND SAID THAT PROPOSED AGREEMENT OUTLINED IN PARAGRAPH NINE OF REFTEL WAS ACCEPTABLE TO AVANT IF THE FOLLOWING TWO CONDITIONS ARE MET: (A) THE PRICE THAT PANAMCO WILL PAY SISTEMAS FOR THE FILM WILL BE NO GREATER THAN SISTEMAS' LATEST OFFER TO THE GOE (IN MAY, HE BELIEVES, AND IT WAS DOLS 3.35 PACKAGE FOB PANAMA); (B) AN ESCAPE CLAUSE IS TO BE ADDED TO THE AGREEMENT STATING THAT PANAMCO WILL BE FREED FROM THE AGREEMENT IF AT ANY TIME SISTEMAS IS FIVE OR TEN DAYS (THIS IS TO BE NEGOTIATED) LATE IN DELIVERING THE FILM. PANAMCO WOULD

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THEN BE FREE TO GET FILM ELSEWHERE.

2. AVANT SAYS THE REASON THEY ARE INSISTING ON 1B IS  
THEY HAVE HEARD THAT SISTEMAS IS BANKRUPT, HAS NO CREDIT

LEFT WITH POLAROID, AND IS IN ARREARS WITH ALL ACCOUNTS.  
THUS AVANT DOESN'T WANT TO BE TIED TO A DEFUNCT COMPANY  
THAT ISN'T GOING TO BE ABLE TO DELIVER THE FILM,  
THEREBY CAUSING AVANT TO PAY PENALTY ASSESSMENTS TO  
THE GOE.

3. AVANT THINKS THAT SISTEMAS WILL BE AGREEABLE TO  
SUCH A COMPROMISE SIMPLY BECAUSE SISTEMAS IS NOW DESPERATE  
TO SALVAGE ANYTHING IT CAN FROM THE WHOLE MESS.

4. WHILE THIS WAS BEING TYPED, KUHNS TELEPHONED THE  
DESK OFFICER TO SAY THAT MINISTER OF GOVERNMENT  
JARRIN MET THIS MORNING WITH THE PANAMCO AND SISTEMAS  
REPRESENTATIVES, AND THAT JARRIN PRIVATELY ASKED  
PANAMCO TO WORK WITH THE U.S. EMBASSY TO SEE IF A  
COMPROMISE COULD BE REACHED. KUHNS ADDED THAT THERE  
WOULD BE ANOTHER MEETING WITH JARRIN TOMORROW, JULY 20,  
AT 5 P.M., AND THAT KUHNS WOULD APPRECIATE IT IF AN  
EMBASSY OFFICER COULD ATTEND. DESK OFFICER REPLIED  
THAT HE DOUBTED THE EMBASSY WOULD WANT TO GET THAT  
INVOLVED, BUT THE AMBASSADOR WOULD MAKE THAT DECISION.  
KUHN S SAID THAT AVANTS' REGIONAL MANAGER WAS TO MEET  
WITH AMBASSADOR BLOOMFIELD THIS AFTERNOON TO BRIEF  
HIM ON ALL THIS.

5. THE ADDITIONAL INFORMATION KUHNS HAD WAS A CLAIM  
THAT AT TODAY'S MEETING JARRIN SAID THAT THE JULY  
VISTAZO ARTICLE ABOUT THIS SITUATION HAD BEEN WRITTEN  
BY POLAROID. KUHNS CLAIMS THAT THE ARTICLE IS FULL  
OF INACCURACIES.

6. KUHNS CLOSED BY SAYING THAT HE WANTED THE EMBASSY  
TO KNOW HE APPRECIATED ITS EFFORTS, THAT GONZALO  
GARCIA-RIBEYRO (AVANT'S REGIONAL MANAGER) HAS THE  
AUTHORITY TO SPEAK FOR AVANT, AND THAT GARCIA STILL  
DOUBTS THE SINCERITY OF JARRIN'S AND THE GOE'S CLAIMS  
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TO WANT TO PROCEED WITH THE ID PROGRAM AND WITH  
EVENTUAL RETURN TO CIVILIAN CONTROL OF THE GOE.  
KISSINGER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 19 JUL 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** coburnhl  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976STATE178638  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** EP/E:JALLITTO:ET  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760278-0398  
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**Office:** ORIGIN ARA  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Review Authority:** coburnhl  
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**Status:** NATIVE  
**Subject:** STATUS OF GOE'S PROGRAM FOR RE-ISSUING ID'S  
**TAGS:** BBAK, BDIS, EC  
**To:** QUITO  
**Type:** TE  
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